

“Why highly experienced, technically brilliant leaders still fall short at the top”

CLANCY MURPHY | LEADERSHIP SPEAKER

Clancy is a coach, advisor, and global speaker who challenges a widely held assumption - that intelligence, expertise, and track record are enough.

With over 30 years of executive experience across the UK and Europe, Clancy gets the audience thinking and engaged using real life examples. Her highly relatable style creates actionable takeaways and lasting impact.

Clancy focuses on patterns, behaviours, and blind spots that quietly limit performance at the top. The result is a shift in how leaders operate.

More clarity. More control. More consistent performance when it matters most.



BEYOND TECHNICAL BRILLIANCE

Signature Talks

Performance Is Not a Capability Problem

Why expertise does not guarantee performance at the top

At senior level, underperformance is rarely about capability. This session explores how judgement and behaviour shape outcomes particularly under pressure.

Best for:

Boards, senior leadership teams, and organisations where strong expertise is not translating into consistent results.

When Capability Becomes the Constraint

How highly capable leaders unintentionally limit performance

The strongest leaders can become the constraint often without realising it. This session explores how experience and expertise can narrow thinking, reduce challenge, and create friction, even in highly capable teams.

Best for:

Boards, senior leadership teams, and organisations where strong expertise is not translating into consistent results.

Judgement Under Pressure

What happens when the stakes rise and how to maintain control

As pressure increases, thinking can narrow and impact can weaken. This session examines what happens to judgement in high-stakes environments and how leaders maintain clarity, composure, and authority when it matters most.

Best for:

Boards, CEOs, and leadership teams operating in high-stakes, fast-moving, or investor-backed environments.

From Expertise to Authority

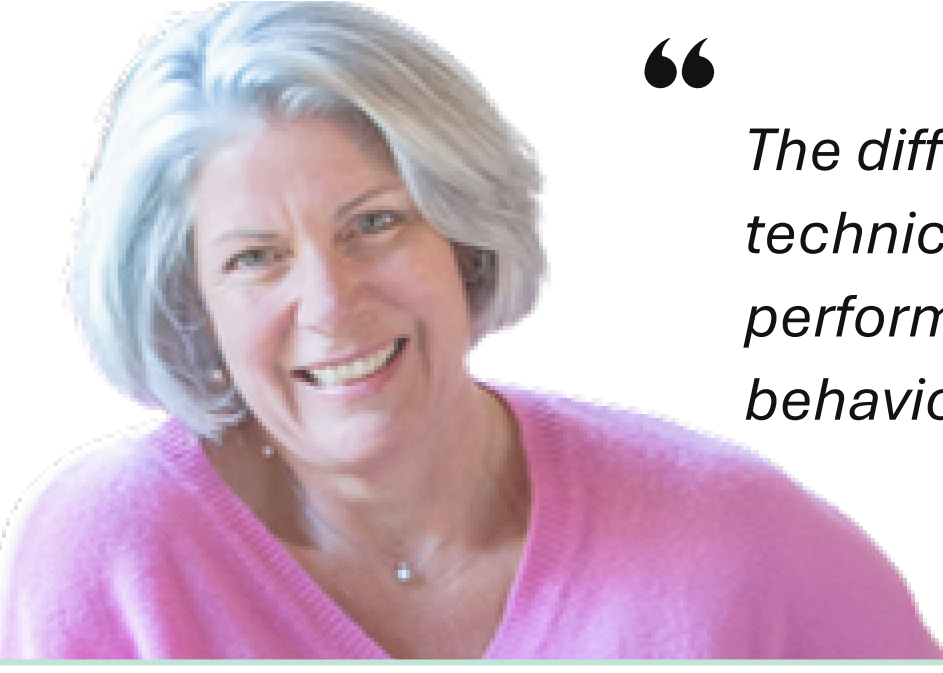
Why technical strength does not automatically translate into influence

What drives success early in a career is not what sustains influence at the top. This session explores the shift from expertise to authority and how leaders establish clarity, presence, and alignment in more complex roles.

Best for:

High-performing technical leaders, newly appointed executives, and organisations developing senior leadership capability.

Every session is grounded in real leadership challenges and shaped to the unique audience in the room.



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The difference between technical brilliance and performance is shaped by behaviour, not expertise

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Which leadership blind spots matter most?



KEYNOTES

Keynotes combine **impact** and credibility, recognising that inspiration alone is not enough **disciplined action** is what counts.

- Underperformance in technically strong organisations
- Leadership blind spots at senior level
- The gap between strategy and execution
- Complexity in stakeholder and decision-making environments



OFFSITES

Workshops are **thought-provoking, action inspired** and tailored to your performance goals and context.

- Identify the behaviours limiting performance
- Strengthen judgement under pressure
- Lead with clarity, authority, and alignment
- Turn leadership behaviour into consistent results

PANELS | SEMINARS | EXECUTIVE BRIEFINGS | INVESTOR FORUMS

What audiences leave with



Mental clarity
Leadership impact
Shared purpose



Faster decisions
Sharper Judgement
Reduced friction



Stronger alignment
Clear ownership
Disciplined execution

What clients are saying

“**action-focused**”
“**insightful**”
“**highly engaging**”

“**practical**”
“**real and relatable**”
“**impactful**”

“I would highly recommend Clancy as an outstanding executive coach who enables senior professionals to grow in confidence, capability and leadership presence”.

“Clancy brings deep insight, empathy and challenge in equal measure. She helps leaders enhance impact, set boundaries, communicate with authority and adapt their style to drive performance”

“Clancy guided us through a significant change with a calm, insightful and deeply human approach. She’s also been a trusted adviser to me personally and to our wider leadership team on key strategic decisions”.

“She’s thoughtful, commercially sharp, and genuinely cares about helping leaders and organisations thrive. I highly recommend Clancy to any leadership team or CEO looking for thoughtful, grounded expertise during times of change and growth”.

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